



Steve Caldwell: Professional BIO

I am currently enjoying my 25th Year in sales, all within the building industry. I've been involved at many different levels throughout the industry from retail, wholesale, as well as being a manufacturer representative too.

For almost 7 years now I have had the honor to be an outside salesman for Ferguson Bath, Kitchen & Lighting. It was a new location opening in Cleveland and I got to be a part of the initial team to help grow the business from the ground up. At the showroom level we focus primarily on three major categories for the housing industry which include lighting, plumbing and appliances.

One of my passions is networking with all my peers and clients throughout the industry nationwide. Since I joined Ferguson, they have allowed me the liberty to be a part of several organizations that are directly involved in supporting builders, remodelers, as well as other associate members and many of the trade partners.

I currently am on the board at the HBA of Greater Cleveland. I chair the Education Committee and assist where I can with several others like Membership, Workforce Development and more. I have also previously been on the NARI Cleveland's board of directors as well as chaired Membership Committee there too.

I work with my builders as well as other associates on their selling and networking skills. I firmly believe all ships rise with the tide, so I try to help anyone willing to learn or practice their skills.

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